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BEFORE THE PUBLIC SERVICE COMMISSION OF UTAH

In the Matter of the Application of Questar
Gas Company to File a General Rate Case

Docket No. 07-057-13

PREFILED SURREBUTTAL TESTIMONY OF KEVIN C. HIGGINS

[COST OF SERVICE, RATE SPREAD, RATE DESIGN]

The UAE Intervention Group hereby submits the Prefiled Surrebuttal Testimony of
Kevin C. Higgins on cost of service, rate spread, and rate design.

DATED this 7th day of October, 2008.

/s/ _____
Gary A. Dodge,
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CERTIFICATE OF SERVICE

I hereby certify that a true and correct copy of the foregoing was served by email this 7th day of October, 2008, to the following

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BEFORE
THE PUBLIC SERVICE COMMISSION OF UTAH

Surrebuttal Testimony of Kevin C. Higgins

on behalf of

UAE

Docket No. 07-057-13

[Cost of Service, Rate Spread, Rate Design]

October 7, 2008

1 **SURREBUTTAL TESTIMONY OF KEVIN C. HIGGINS**

2 **Introduction**

3 **Q. Please state your name and business address.**

4 A. Kevin C. Higgins, 215 South State Street, Suite 200, Salt Lake City, Utah, 84111.

5 **Q. By whom are you employed and in what capacity?**

6 A. I am a Principal in the firm of Energy Strategies, LLC. Energy Strategies is a
7 private consulting firm specializing in economic and policy analysis applicable to energy
8 production, transportation, and consumption.

9 **Q. Are you the same Kevin C. Higgins who previously filed direct testimony in this**
10 **phase of this proceeding on behalf of the Utah Association of Energy Users**
11 **Intervention Group (UAE)?**

12 A. Yes, I am. A detailed description of my qualifications is contained in Attachment
13 A, attached to my direct testimony on test year, UAE Exhibit TP 1.

14 **Overview and Conclusions**

15 **Q. What is the purpose of your surrebuttal testimony in this phase of the proceeding?**

16 A. My surrebuttal testimony responds to certain arguments and assertions that are
17 presented in the rebuttal testimony of Questar Gas Company (“QGC”) witnesses Gary L.
18 Robinson and Tina M. Faust.

19 **Q. In this surrebuttal testimony, do you modify any of the positions you put forward in**
20 **your direct or rebuttal testimony?**

21 A. No, I do not.

22 **Response to Gary L. Robinson**

23 **Q. Have you reviewed QGC's proposed changes to its recommended rate increase for**
24 **TS customers?**

25 A. Yes, I have. As explained in Mr. Robinson's rebuttal testimony, QGC now
26 proposes that TS rates be increased 25 percent instead of the 56 percent previously
27 recommended by the Company.

28 **Q. Have you reviewed Mr. Robinson's comments on your proposed rate spread?**

29 A. Yes, I have. Mr. Robinson argues that my proposed rate cap of 200 percent of the
30 system average increase does not move TS customers far enough toward cost. He states
31 that this approach only moves TS customers 1/5 of the way toward cost.

32 **Q. What is your response to this argument?**

33 A. In my direct testimony I proposed two modifications to QGC's COS study. These
34 two modifications have implications for Mr. Robinson's argument.

35 My recommendation to change the weightings of Allocation Factor 230 to 75
36 percent peak / 25 percent throughput is based on the standard application of the Peak and
37 Average method – which is what QGC is employing in Allocation Factor 230, albeit
38 without identifying it by name. In his rebuttal testimony, QGC witness Steven R. Bateson
39 described my proposed weighting for Allocation Factor 230 as “within reason.”¹

40

¹ Rebuttal testimony of Steven R. Bateson, p. 7, lines 167-168.

41 My recommendation to allocate FT-1 revenue credit to classes on the basis of
42 Allocation Factor 230 (“feeder lines, etc”) instead of DNG revenues is addressed by Mr.
43 Robinson, but I do not believe it is effectively rebutted. Mr. Robinson agrees that the
44 allocation of FT-1 revenues should follow the cost causation for those customers. But
45 then goes on to state:

46 The costs associated with the FT-1, FT-2C and the MT customers are allocated to
47 all other classes through the plant allocation factors. For this reason, the Company
48 stands by its original proposal to allocate the revenues from these customers,
49 including the NGV customers, on the relative DNG revenue of the rate classes in
50 the COS.²
51

52 Mr. Robinson’s statement that the *costs* associated with the FT-1, FT-2C and the
53 MT customers are *allocated* to all other classes through the plant allocation factors
54 should not be taken too literally. What actually occurs bears no resemblance to the
55 precision conveyed by Mr. Robinson’s statement. As is well understood in this
56 proceeding, the costs associated with the FT-1, FT-2C and the MT customers are
57 unknown, as QGC has excluded these classes from the cost-of-service study. Because the
58 costs for FT-1, FT-2C and MT are excluded from the analysis, they wind up allocated to
59 everyone else by default – prior to the allocation of the revenue credit. And, of course,
60 the allocation of the revenue credit is the issue at hand.

61 The bias in QGC’s treatment of FT-1 revenue credits can perhaps best be
62 illustrated by a couple of simple questions that address what is *plausible* with respect to

² Rebuttal testimony of Gary L. Robinson, p. 11, lines 263-267.

63 the costs caused by FT-1 customers. For example, is it plausible that the exclusion of FT-
64 1 customers from the cost of service study is causing a greater allocation of *metering*
65 costs to other customer classes? Hardly. Yet class recovery of metering costs is included
66 in the DNG revenues used by QGC to allocate the FT-1 revenue credit. Similarly, is it
67 plausible that that the exclusion of FT-1 customers from the cost of service study is
68 causing a materially greater allocation of service lines and small-diameter mains than
69 would otherwise be warranted to other customer classes? Again, hardly. Yet class
70 recovery of services and small-diameter mains is included in the DNG revenues used by
71 QGC to allocate the FT-1 revenue credit. My point here is that QGC's approach clearly
72 inflates the benefit of the revenue credit for classes that incur substantial DNG costs for
73 facilities that are largely unrelated to providing FT-1 service. Mr. Robinson's explanation
74 of the Company's treatment of the FT-1 revenue credit is little more than a tautology that
75 completely sidesteps the substantive question that I have raised regarding the proper
76 alignment of revenue credits with cost causation.

77 We should also bear in mind that QGC's treatment of the revenue credit in this
78 case is a marked change from QGC's allocation of revenue credits in its previous rate
79 filing, Docket No. 02-057-02, in which revenue credits were allocated on the basis of
80 throughput.

81 The upshot for rate spread is that if the two modifications I have proposed to
82 QGC's cost of service study are adopted, then applying a 200 percent of system average
83 increase to the TS rate schedule (10.78 percent) would move TS customers about halfway

84 to cost, not just 1/5 of the way as asserted by Mr. Robinson. This is demonstrated by
85 reviewing UAE Exhibit COS 1.1 SR, which shows the revenue increases needed to bring
86 each rate schedule to cost, with my two modifications included in the cost of service
87 study. As the exhibit shows, the TS rate schedule would require a 22 percent rate
88 increase to move to full cost of service.

89 In all events, I respectfully suggest that the implications of my proposals should
90 give the Commission serious pause before assigning a rate increase to TS customers that
91 is over 460 percent of the system average increase, as recommended by QGC and the
92 Division of Public Utilities. My proposal to cap the rate increase at 200% of the system
93 average is fair and is consistent with past Commission Orders.

94 **Q. How has QGC responded to your recommendation that any Commission-ordered**
95 **reduction in QGC's proposed revenue requirement for the TS rate schedule should**
96 **be implemented through a pro-rata reduction in the firm demand charges and**
97 **volumetric charges proposed by QGC?**

98 A. QGC's position is presented by Mr. Robinson. The Company opposes my pro-rata
99 approach, and instead recommends that TS demand charges and volumetric rates should
100 be recalculated independently after considering all the other changes to allocation factors
101 or COS methodology ordered by the Commission in this case.

102 **Q. What is your response to the Company's rebuttal on this point?**

103 A. The Company's rebuttal discusses Commission-ordered changes in the cost of
104 service methodology, whereas my recommendation concerns Commission-ordered
105 changes in the TS revenue requirement: the two concepts are not the same.

106 In any case, the pro-rata approach I am recommending is straightforward and
107 highly intuitive. Most importantly, it avoids potential surprise impacts on customers that
108 could result under the Company's proposal to recalculate the relationship between
109 demand charges and volumetric charges once the case is closed. If the Commission
110 orders a rate impact cap that is applicable to TS customers, then there should be some
111 assurance that the firm and interruptible service will be similarly treated by the
112 mitigation. This is accomplished under a pro-rata approach. There is no such assurance
113 under the Company's proposed after-the-fact calculation. When we consider that at one
114 juncture in this proceeding, QGC was proposing to increase rates for transportation
115 service by almost 90 percent, we must conclude that the potential for an after-the-fact
116 negative surprise is simply too great to warrant adoption of the Company's after-the-fact
117 calculation proposal.

118 **Q. How has QGC responded to your recommendation that the Commission reject the**
119 **Company's proposal to prevent a customer from receiving both sales and**
120 **transportation service through one meter set?**

121 A. In his rebuttal testimony, Mr. Robinson defends QGC's proposal by stating:

122 It is the Company's position that customers who have chosen to purchase their own
123 gas and use transportation service should do so exclusively without having access to
124 firm sales schedules. This is proposed in order to protect the Company-owned

125 production for firm sales customers and to insulate these customers from the
126 imposition of additional gas costs caused by transportation customers buying firm
127 sales service.³
128

129 This reasoning is entirely circular. QGC wants to prevent some customers from
130 remaining (or becoming) firm sales customers in order to protect the Company-owned
131 production for firm sales customers. But the customers who would be kicked off firm
132 sales service are themselves firm sales customers, hence the circularity. QGC does not
133 explain why a firm sales customer who also takes transportation service is not worthy of
134 firm sales service in the first instance. This same customer could instead be taking
135 exclusively sales service in lieu of its hybrid transportation/sales service and have access
136 to even greater supplies of Company-owned gas, with no apparent objection from the
137 Company. Apparently, it is the mere fact that a customer takes transportation service
138 which causes QGC to wish to preclude the customer from taking any firm sales service.
139 This proposed new exclusion is an arbitrary elimination of a customer option. It appears
140 punitive in nature, is without merit and should be rejected by the Commission.
141

142 **Response to Tina M. Faust**

143 **Q. How has QGC responded to your recommendation that the Commission reject**
144 **certain proposed changes to the pricing provisions of QGC's imbalance charges for**
145 **transportation service?**

³ Rebuttal testimony of Gary L Robinson, p. 19, lines 477-481.

146 A. QGC's response is presented in the rebuttal testimony of Tina M. Faust. Ms. Faust
147 reiterates the Company's support for its proposed changes to the tariff.

148 **Q. What is your response to the Company's rebuttal?**

149 A. Transportation service is not a new service, but has been available since the
150 1980s. In this proceeding, QGC is proposing substantial changes to the imbalance pricing
151 provisions of its tariff that are potentially punitive to customers, particularly those in the
152 southern part of the state. QGC has not presented any evidence that problems have arisen
153 with transportation customer imbalances that warrant the kind of changes the Company is
154 proposing to the terms of its tariff. In particular, the Company has not presented any
155 evidence that customers on the southern part of the system are creating imbalance
156 problems to the detriment of other customers on the system. Absent such evidence, I see
157 no justification for introducing the Southern California Gas Company index for cashing
158 out imbalances for customers in southern Utah, while purchasing negative imbalances
159 from these customers at Rocky Mountain prices. This is a significant pricing change, and
160 in my opinion, the Company has not met its burden of proof that the proposed changes
161 would produce rates that are just and reasonable.

162 **Q. Does this conclude your surrebuttal testimony with respect to cost of service?**

163 A. Yes, it does.